

BIBLIOGRAPHY

INDEX

SR.NO.	PARTICULARS	PAGE NO.
1	Books	222
2	Articles and Research Papers	222
3	Websites	229

[1] Books:

1. Arora P. N, Arora Sumeet and Arora Amit, “Elements of Statistical Methods”, New Delhi, S. Chand & Company Ltd., 2009
2. Banker Rajiv, Emrouznejad Ali, Bal Hasan, Alp Ihsan, Cengiz Mehmet Ali, (2013), “Data Envelopment Analysis and Performance Measurement”, Proceedings of the 11th International Conference of DEA, Turkey.
3. Dr. Tulsian P.C., “Financial Management”, New Delhi, S. Chand & Company Ltd., 2009.
4. Garg, C. a. (2014). Research Methodology Methods and Tachniques. New Delhi: New Age International Publishers.
5. Jhunjhunwala Bharat, “Business Statistics”, New Delhi, S. Chand & Company Ltd., 2009.
6. Kishore Ravi M, “Financial Management (With Problems & Solutions)”, New Delhi, Taxman AlliedService (p.) Ltd., 2001.
7. Khatua, D. P. (2016). Research Methodology (Concept, Methods, Techniques and SPSS). Mumbai: Himalaya Publishing House.
8. Majhi p, (2014) Research Methodology. Mumbai: Himalaya Publishing House
9. Meigs, W. B. and others, Intermediate Accounting, McGraw – Hill, New York, 1978, P – 1049
10. Rao P. Mohana, “Financial Reporting and Disclosure Practices”, New Delhi, Deep & Deep Publications Pvt. Ltd., 2000.
11. Singh Yogesh Kumar, “Fundamental of Research Methodology and statistics”, New Age International (P) Limited, Publishers, New Delhi, 2006.
12. Vanhore James C. and Wachowicz John M., “Fundamentals of Financial Management”, New Delhi, PHI Learning Private ltd., 2009.

[2] Articles and Research Papers:

1. A.R.Hernandez, M. (2014). Assessing the Technical Efficiency of Health Posts in Rural Guatemala:A DEA. *Global Health Action*, 1-9.

2. Akihiro Hashimoto, S. H. (2008). Measuring the Change in R & D efficiency of Japanese Pharmaceutical Industry. *ELSEVIER*, 1829-1836.
3. Al, C. A. (2014). Ownership and Technical Efficiency of Hospitals: Evidence from Ghana using DEA. *Cost Effectiveness and Resource Allocation*, Vol-12.
4. Ali Emrouznejad, E. C. (2010). An Aggregate Measure of Financial Ratios using a Multiplicative DEA Model. *International Journal of Financial Management*, Vol-10.
5. Aradhana Gandhi, R. S. (2014). Efficiency Measurement of Indian Retailers using Data Envelopment Analysis. *International Journal of Retail and Distribution Management*, 500-520.
6. Ayhan Golcukcu, H. B. (2013). Customer Efficiency Versus Firm Efficiency: A Banking Example. *11th International Conference on DEA and Performance Measurement*, (pp. 93-98).
7. Aysegul Yilmaz, K. C. (2013). Comparison Free Zones in Turkey by means of DEA. *11th International Conference on Data Envelopment Analysis*, (pp. 77-81).
8. Babak Mazandarani, M. M. (2015). Evaluate the Financial Performance of Pharmaceutical Companies using Fuzzy DEA. *Journal of Data Envelopment Analysis and Decision Science*, 130-138.
9. Basso, A., F. S. (2001). Theory and Methodology A Data Envelopment Analysis Approach to measure the mutual fund performance. *European Journal of Operational Research*, 477-492.
10. Bruthwal, N. a. (1990). Profitability and Structure: A Firm level study of Indian Pharmaceutical Industry.
11. Chary, S. K. (2017). Financial Performance Evaluation of IT Industry Through DEA window Analysis Approach. *Journal of Management*, 40-49.
12. Chiranjeevi Gudala, N. R. (2014). Performance Evaluation and Ranking of Private Sector Banks using Data Envelopment Analysis and Super Efficiency Model. *International Journal of Scientific and Research Publication Vol-4, Issue-2*, 1-6.
13. Cie-Fen-Zou. (2015). Study on Efficiency of FMCG Industry. *International Conference on Applied Social Science Research*, 183-185.
14. Cristian Barra, R. Z. (2010). Measuring Teaching and research efficiency in higher education DEA: A Case study from the University of Salerno.

15. Dodia, I. (2018). *FMCG*. Saurashtra University Rajkot.
16. Edirisinghe, N. C. (2010). Input/Output selection in DEA under expert information, with application to financial markets. *European Journal of Operational Research*, 1669-1678.
17. Edsel B. Calica, N. B. (2016). Measuring the Effects of Parallel Information of the Efficiency of Slected Multinational Pharmaceutical Companies Operations in the Philippines. *International Journal of Innovation and Applied Studies* , 599-604.
18. EH Feroz, S. R. (2003). Financial Statement Analysis: A Data Envelopment Analysis Approach. *Journal of the operational Research Society*, 48-56.
19. Elena Toma, C. D. (2015). DEA Applicability in assessment of Agriculture Efficiency on ares with similar Geographically Patterns. *Agriculture and Agricultural Science*, 704-711.
20. Eva Garmanova, H. S. (2017). Efficiency of Insurance Companies: Application of DEA and Tobit Analysis. *Journal of International Studies*.
21. Farhad, K. a. (2006). Development of a model to measure, evaluate and rank the financial performance of urban water and drainage companies.
22. Fernando Gascon, J. L. (2017). Measuring the Efficiency of Large Pharmaceutical Companies: An Industry Analysis. *International Journal of Business Management*.
23. Fotios Pasiouras, E. S. (2007). Estimating and Analysing the cost Efficiency of Greek Co-operative Banks:An Application of Two-Stage Data Envelopment Analysis. *Coropus-33477799*.
24. G.A., P. (2004). Performance Evaluation of Bond Mutual Fund Operating in Greece. *Managerial Finance*.
25. G.S.Beriba, B. P. (2011). Safety Performance Evaluation of Indian Organizations using DEA. *Benchmarking: An International Journal*.
26. Galagedera, U. A. (2002). Australian Mutual Fund Performance Appraisal Using Data Envelopment Analysis. *Managerial Finance*, 60-73.
27. George E.Halkos, N. G. (2012). Industry Performance Evaluation with the use of Financial Ratios: An Application of bootstrpped DEA. *Expert Systems with Applications*, 5872-5880.

28. George Emm.Halkos, D. S. (2004). Efficiency Measurement of the Greek Commercial Banks with the use of Financial Ratio: A DEA Approach. *Corpus-4535077*.
29. Givanni Abramo, T. C. (2011). A Field-Standardized application of DEA to National -Scale research assessment of Universities. *Journal of Informetrics Vol-5, Issue-4*, 618-628.
30. Haghighat, J. &. (2003). "An investigation of banking system performance using Data Envelopment Analysis (A Case Study of Agricultural Bank)". *Journal of Economic Research*.
31. Halkos, S. E. (2004). Efficiency Measurement of the Greek Commercial Bank with the use of Financial Ratio: A Data Envelopment Analysis Approach. *Management Accounting Research*.
32. Hari Krishna Tata, V. S. (2016). Performance Evaluation of Banks through Four Phased DEA-A Case Study . *International Journal of Industrial Engineering Research and Development*, 24-34.
33. Havang, T.-L. K.-N. (2006). Measuring Managerial Efficiency in non-life Insurance Companies: An Application of Data Envelopment Analysis. *Research Gate*.
34. Hossein Ebrahimzadeh, R. D. (2018). Evaluating the Efficiency of Power Companies using Data Envelopment Analysis Based on SBM Models. A Case Study in Power Industry of Iran. *Journal of Applied Research on Industrial Engineering*, 286-295.
35. Islamibidgoli, G. &.-P. (2004). Comparating and Evaluating methods of measuring the efficiency of bank branches to develop a suitable model. *Journal of Accounting Review and Auditing*.
36. Jackson, P. M. (2009). Efficiency and Productivity Growth in Turkish Commercial Banking Sector: A Non Parametric Apprpach. *Efficiency and Productivity Research*.
37. Jelena Titko, J. S. (2014). Measuring Bank Efficiency : DEA Application. *Technological And Economic Development of Economy*, 739-757.
38. Khajavi Shokro Allah, J. A. (2020). Data Envelopment Analysis Technique: A Complementary Method for Traditional Analysis and Financial Ratios. *The Iranian Accounting and Auditing Review*, 14-56.

39. Khajavi, S. R. (2005). The Employment of the DEA for determining portfolios of highly efficient companies accepted in Tehran's Stock Market. *Journal of Accounting Review and Audit*.
40. Kr.Baidya, D. (2012). Multipal Aspects of Indian Efficiency through DEA Approach. 1-19.
41. L.Kishore, S. K. (2018). Operational and Financial Performance Optimization of Power Distribution Utilities in India. *International Journal of Pure and Applied Mathematics*, Vol-119.
42. Lam Weng Siew, K. F. (2017). An Emprirical Investigation on the Efficiency of Health Care Companies with DEA Model. *Biomedical Statestics and Informatics*, 19-23.
43. M.Khodabakhshi, A. (2015). Performance Evaluation of Iranian Electricity Distribution Units with Stochastic Data Envelopment Analysis. *International Journal of Applied Operational Research*, 17-30.
44. Marli Theunissen, M. O. (2013). An Application of Data Envelopment Analysis to Benchmark CEO Remuniration: A South African Study. *The Journal of Applied Business Research*, 1509-1522.
45. Maryam Tabasi, M. N. (2019). Performance Evaluation Using Network DEA Approach with Game Theory under Mixed Grey-Fuzzy Uncertainty in Iran Khordo Company. *International Transaction Journal of Engineering, Management and Science & Technology*.
46. Mihir Das, A. S. (2015). Measuring the Efficiency of Marketing Efforts in the Indian Pharmaceutical Industry Using DEA. *International Journal of Business Analytics and Intelligence*, 1-6.
47. Mohammad Javed Razmi, S. M. (2014). Studu of Firms Size effect on their Efficiency based on DEA Approach (Case Study:Firms in Tehran Stock Exchange During 2007-2011). *Atlantic Review of Economics*.
48. Mohammad Reza Khosavi, K. S. (2015). Applying Netwok DEA to Determine a Criterion For Benchmarking in Regional Electricity Companies of Iran. *International Journal of DEA*, 709-722.
49. Mohmmadi. (2007). Application of Mathematical Planning Technique (Hierarchical Analysis and Data Envelopment Analysis)". *Journal of Social Science and Humanities of Shiraz University*.

50. Natthan Singh, M. P. (May, 2020 Vol-35, Issue-6). Efficiency Assessment of Indian Paper Mills through Fuzzy DEA. *Materials and Manufacturing Processes*, 725-736.
51. NVR Aziz, R. R. (2013). The Efficiency Analysis of Academic Departments using DEA window Analysis. *DEA and Performance Measurement*, 359-364.
52. Patel, R. (2012). Measuring Financial Health using Z -Score: Study of Selected Companies in India. *M.phil Project*.
53. Pratap, R. (2015). A dynamic DEA Model for life Insurance Company. *Research Gate*.
54. R.P.Shreedevi. (20188). Efficiency of Private Banks using BCC Model Through DEA Approach. *International Journal of Mechanical Engineering and Technology*, 437-442.
55. Reza Tehrani, M. R. (2012). A Model for Evaluating Financial Performance of Companies by Data Envelopment Analysis. *International Business Research Vol.5*, 8-16.
56. Ritika Singh, B. M. (2014). Application of DEA for the performance Evaluation of Indian Microfinance Institution. *Asian Journal of Management Research* .
57. Ruchita, D. S. (2011). Efficiencies of Health Insurance business in India: An Application of DEA. *American Journal of Social and Management Science*.
58. Salehi, J. (2013). Performance Measurement of Companies of Pharmaceutical Substances Industry in Tehran Stock Exchange with the Approach of COLS and DEA. *Life Science Journal*, Vol-10, Issue-8.
59. Shivanisinh. (2017). *DEA*. S P University.
60. Sin, J.-H. (2019). A Study on the Financial Efficiency Analysis Method by redesigning the DEA Model. *Springer*, 347-363.
61. Sohn, S. (2012). DEA based multi-period evaluation system for research in academia, Expert Systems with Application.
62. Subir Kumar Sen, J. D. (2016). A Study on Performance Evaluation of Public Sector Enterprise Steel Companies using Shannon DEA Approach. *Vidyasagar University Journal of Commerce*, Vol-21.
63. Tagdira Naznin Smriti, M. H. (2018). Efficiency Analysis of Manufacturing Firms using Data Envelopment Analysis Technique. *Journal of Data Science*, 69-76.

64. Tam, F. K. (2007). Measuring Overall Efficiency and Effectiveness using DEA. *European Journal of Operational Research*, 305-321.
65. Teg Alam, R. R. (2019). Trend Analysis of Cost Efficiency for the Pharmaceutical Industry: A DEA Approach. *Management Science Letters*, 749-754.
66. Telecky, M. (2017). Application of DEA Method to Evaluate Financial Health of Selected Transport Companies. *MATEC Web of Conference*.
67. Teresa, E. (2009). Relating the Perspective of the balanced score card for R & D by means of DEA. *European Journal of Operational Research*, 1177-1189.
68. V.Alpagut Yauvz, S. D. (2013). An Emperical Analysis of the Efficiencies of Turkish Iron and Steel Companies during the Global Financial Crisis. *11th International Conference on DEA and Performance Measurement*, (pp. 29-32).
69. Vanessa de Quadros Martins, C. A. (2018). Evaluation of Technical Efficiency of Brazilian Distribution Companies of Elecrical Energy through Data Envelopement Analysis. *Contaduria Administracion*, 1-18.
70. Varun Mahajan, D. N. (2013). Technical Efficiency Analysis of the Indian Drug and Pharmaceutical Industry. *Benchmarking: An International Journal*.
71. Veronika Fenyves, T. T. (2015). Financial Performance Evaluation of Agricultural Enterprises with DEA Method. *Perocedia Economics and Finace*, 423-431.
72. Wen-Cheng, C.-F. C.-W. (2005). Performance Efficiency Evaluation of the Taiwan's Shipping Industry: An Application of DEA. *Proceeding of the Asia Society for Transporation Studies*, 467-476.
73. Worthington, A. (1998). The Apllication of Mathematical Programming Techniques to Financial Statement Analysis. *Austrelian Journal of Management*.
74. Y Gümüs, H. C. (2011). An Augmented Method for the Analysis of Firm Performance. *International Research Journal of Finance and ...*
75. Yang, Z. (2006). A two stage DEA Model to evaluate the overall performance of Canadian Life and Health Insurance Companies . *Mathematical and Computer Modelling*, 910-919.
76. Yang, Z. (2013). Performance Analysis of Canadian Power Industry using Data Envelopement Analysis. *International Journal of Computer and Electrical Engineering*, Vol-5.

77. Z.Kalantary, A. A. (2013). A Robust DEA Model for Ranking:A Case of Hospitals of Tehran. *11th International Conference on DEA and Performance Measurement*, (pp. 21-28).
78. Zhao, X. &. (2007). Empirical Study on Chinese Mutual Fund. *System Engineering Theory and Practice* .
79. Zhao. X., W. a. (2011). Mutual Funds Performance evaluation based on endogenous benchmarks. *Expert System with Applications*, 3663-3670.
80. Zhou Fengmin, H. H. (2011). Efficiency Evaluation of Commercial Banks in China Based on rational Teo-Stage DEA Model. *Journal of Financial Research*.

[3] Websites:

- www.hul.co.in
- [www. itcportal.com](http://www.itcportal.com)
- [www. nestle.in](http://www.nestle.in)
- [www. varunbeverages.com](http://www.varunbeverages.com)
- [www. britannia.co.in](http://www.britannia.co.in)
- [www. godrejcp.com](http://www.godrejcp.com)
- [www. dabur.com](http://www.dabur.com)
- [www. tataconsumer.com](http://www.tataconsumer.com)
- [www. diageoindia.com](http://www.diageoindia.com)
- [www. marico.com](http://www.marico.com)
- www.expresspharma.in
- www.moneycontrol.com
- www.yourarticlelibrary.com
- www.readyratios.com
- www.simplilearn.com
- www.yourarticlelibrary.com
- www.accountingnotes.net

APPENDICES

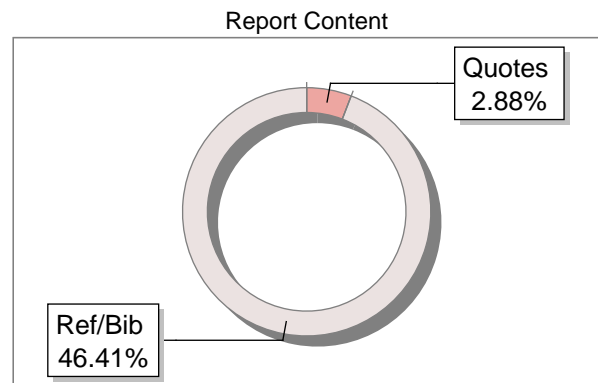
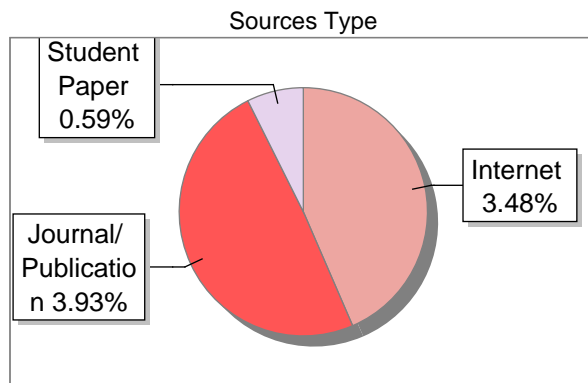
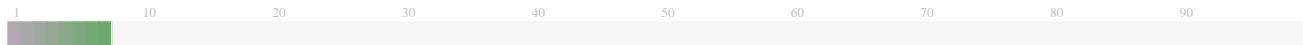
INDEX

SR.NO.	PARTICULARS
1	DRILLBIT PLAGIARISM REPORT
2	PUBLISHED RESEARCH PAPERS

Submission Information

Author Name	Sanjay Zala
Title	A STUDY ON FINANCIAL HEALTH OF SELECTED FMCG COMPANIES OF INDIA BY USING DATA ENVELOPMENT ANALYSIS MODEL
Paper/Submission ID	4142484
Submitted by	director.rit@atmiyauni.ac.in
Submission Date	2025-07-29 08:31:30
Total Pages, Total Words	187, 33562
Document type	Thesis

Result Information

Similarity 8 %

Exclude Information

Quotes	Excluded
References/Bibliography	Excluded
Source: Excluded < 1 Words	Excluded
Excluded Source	0 %
Excluded Phrases	Excluded

Database Selection

Language	English
Student Papers	Yes
Journals & publishers	Yes
Internet or Web	Yes
Institution Repository	Yes

A Unique QR Code use to View/Download/Share Pdf File





**SARDAR PATEL INSTITUTE OF
ECONOMIC AND SOCIAL RESEARCH**

anvesak

A bi-annual journal

CERTIFICATE OF PUBLICATION

This is to certify that the paper entitled

**“A STUDY ON PERFORMANCE EVALUATION OF SELECTED FMCG COMPANIES OF
INDIA BY USING DATA-ENVELOPMENT ANALYSIS MODEL”**

Authored by

Zala Sanjay K.

Research Scholar, Atmiya University, Rajkot-Gujarat-India



UGC

University Grants Commission

Approved Journal

vol. 53 No. 10 (I)

in

Anvesak A bi-annual Journal

UGC Care Group - 1

ISSN : 0378 - 4568

July – December 2023

Impact Factor: 6.20



“A STUDY ON PERFORMANCE EVALUATION OF SELECTED FMCG COMPANIES OF INDIA BY USING DATA-ENVELOPMENT ANALYSIS MODEL”

Zala Sanjay K.

Research Scholar, Atmiya University, Rajkot-Gujarat-India

Dr. Divyarajsinh Zala

Research Supervisor, Atmiya University, Rajkot-Gujarat-India

Abstract:

Every business enterprise is carried out with an objective of making return that is maximum profit and wealth. All the stakeholders of the company or the business organization will want to know whether the organization will do well in future in order to keep their interest in tact with that organization. It is obligatory to evaluate the performance of companies to make investment in that particular company. So, in present research paper, researcher selected Hindustan Unilever Ltd. and Dabur India Ltd. are selected for the performance evaluation by using Data-Envelopment Analysis model. Data Analysis is measured as the main part of any research. In this research paper data analysis is done by using various statistical tools like averages, ratios and efficiency score by using Data-Envelopment Analysis Model. The period of the study is one year i.e.2018. For this research paper an efficiency score of Hindustan Unilever Ltd. is 0.000668 and Dabur India Ltd. is 0.0327 in march 2022. The score of Dabur India Ltd. is highest in the year 2022. So, it stood at first position and score of Hindustan Unilever Ltd. is 0.000668 so it stood at 2nd position in the year 2022.

Key Words:

- Performance Evaluation,
- Efficiency,
- DEA Model,
- Score

Introduction:

All the business organizations and companies are carried out with an objective of making a good profit. All the stakeholders i.e. Shareholders, Debenture holders, Preference shareholders, creditors and investors of company or the business organization will want to know whether an organization will do well in future in order to keep their interest in that organization. Forensic Accounting is one of the forms of investing accounting that helps to examine the financial records of the company with respect to fraud and distress. In today's competitive world it is necessary to evaluate the performance of the firm or industry on the regular basis to sustain in the market. With the help of evaluation of routine, we can find out the efficiency score of Company.

DEA Model:

Ratio		Weight	Input/ Output
Liquidity Ratio	Current Ratio	0.50	Input-1
	Quick Ratio	0.30	
	Working Capital Turnover Ratio	0.20	
	Total	1	
Activity Ratio	Account Receivable Turnover Ratio	0.20	Input-2
	Inventory Turnover Ratio	0.25	
	Assets Turnover Ratio	0.35	
	Collection Period Ratio	0.20	
	Total	1	
Leverage Ratio	Debt Equity Ratio	0.50	Input-3
	Interest Coverage Ratio	0.30	
	Equity Ratio	0.20	
	Total	1	
Economic Indicator	EVA	1	Input-4
Profitability Ratio	Return on Assets (ROA)	0.35	Output
	Return on Capital Employed (ROCE)	0.22	
	Return on Current Assets	0.10	
	Return on Equity	0.18	
	Operating Profit to Sales	0.15	
	Total	1	

[Source: Reza Tehrani, M. R. (2012). A Model for Evaluating Financial Performance of Companies by Data Envelopment Analysis. *International Business Research Vol.5*, 8-16.]

Research Gap:

1. Study Period
2. Sample
3. Test

Title of the Study:

“A Study on Performance Evaluation of Selected FMCG Companies of India by using Data-Envelopment Analysis Model”

Objectives of the Study:

1. To measure the Performance of Selected FMCG Company
2. To know the profitability of Selected FMCG Company
3. To measure efficiency score of Selected FMCG Company

Review of Literature:

Vanessa, Carlos & Cristiano (2018) conducted a research paper entitle, “Evaluation of technical efficiency of Brazilian distribution companies of electrical energy through Data Envelopment Analysis”. The purpose of this research paper was to analyze efficiency of electrical energy companies. Total 18 companies were selected for the study. The study period was 2012. This research paper conclude that out of 18 companies, 7 companies were efficient as per DEA Model.net profit, Market Capitalization and Total Sales. Number days of authorized innovative medicines considering the France

effects that is input as well as out. The average level of efficiency was 93.45% and out of all 10 Companies were found inefficient as per Data envelopment analysis model.

Shivanisinh Parmar (2017) has done research report entitle “A study on Financial Performance Evaluation of Selected FMCG Companies in India with reference to Data Envelopment Analysis (DEA)” This paper was aimed to analyze financial performance of selected FMCG Companies of India. The population for the study was all listed companies of NSE and BSE. The sample size for study was top 10 FMCG Companies which was based on Revenue and Profit of 2016. The study period was 10 years i.e. 2006-07 to 2015-16. Data analysis was done with the help of Mean, ANOVA and DEA Model. This research report conclude that CPL was more efficient as per DEA Model during study period.

Lam Weng, Fai & Hoe (2017) research paper and title “An empirical investigation on the efficiency of healthcare companies in Malaysia with DEA model” was conducted to evaluate and compare the assistance of healthcare companies which were listed in Malaysia Stock Market. 12 Companies were selected for research work the period of study work was 2011 to 2015. The study concluded that a AHEALTH, HAIO, IHH, PHARMA and YSPSAHARE identified as efficient companies during study period.

Martin Telecky (2017) the research paper entitle “Application of DEA Method to Evaluate Financial Health of Selected Transport Companies” was published in MATEC Web of Conferences in 2017. The purpose of this paper was to measure financial of selected Transport Companies. The period for the study was 2016. 8 Transport Companies were selected for the study. It conclude that only 3 Transport Companies were efficient from selected companies during the study period.

Research Methodology

Population / Universe of Study:

The universe of the study is all listed FMCG Companies which are listed in Bombay Stock Exchange and National Stock Exchange.

Sample Size:

From the whole population top 2 leading Companies i.e. Hindustan Unilever Ltd. And Dabur India Ltd. are selected for the study which are listed in BSE.

Data Collection:

This study is based on secondary data collection so for which data is collected from the published annual reports of selected companies as well as websites and magazines.

Period of the Study:

The period of the study is one year i.e. 2022.

Tools and Techniques:

Data Analysis is considered as the main part of any research. In a this research data analysis is done using statistical tools like

- Averages,
- Ratios
 - ✓ Liquidity Ratio
 - ✓ Activity Ratio
 - ✓ Leverage Ratio
 - ✓ Economic Indicator
 - ✓ Profitability Ratio
- By using Data-Envelopment Analysis model

Data Analysis and Interpretation:

Liquidity Ratio		
Ratio	Hindustan Unilever	Dabur India Ltd.
Current Ratio	1.34	1.14
Quick Ratio	0.98	0.60
Working Capital	13.82	25.07
Activity Ratio		
Ratio	Hindustan Unilever	Dabur India Ltd.
Account Receivable	28.60	22.23
Inventory Turnover	2.41	0.90
Assets Turnover	1.06	1.37
Collection Period	13.77	20.28
Leverage Ratio		
Ratio	Hindustan Unilever	Dabur India Ltd.
Debt Equity	14.08	8.02
Interest Coverage	121.10	102.98
Equity Ratio	0.008	0.0277
Economic Indicator		
Ratio	Hindustan Unilever	Dabur India Ltd.
EVA	51034	1399
Profitability Ratio		
Ratio	Hindustan Unilever	Dabur India Ltd.
Return on Assets	24.34	30.16
ROCE	21.68	111.43
Return on C.A	81.03	72.99
Return on Equity	50.50	10.88
Operating profit to Sales	24.42	21.20

Now multiply with respective weights given in the model in order to get input and output:

Liquidity Ratio					
Ratio	Weight	HUL	Total	Dabur India Ltd.	Total
Current Ratio	0.5	1.34	0.67	1.14	0.57
Quick Ratio	0.3	0.98	0.294	0.60	0.18
Working Capital	0.2	13.82	2.764	25.07	5.014
Input 1			3.728		5.764
Activity Ratio					
Ratio	Weight	HUL	Total	Dabur India Ltd.	Total
Account Receivable	0.2	28.60	5.72	22.23	4.446
Inventory	0.25	2.41	0.6025	0.90	0.225

Turnover					
Assets Turnover	0.35	1.06	0.371	1.37	0.4795
Collection Period	0.2	13.77	2.754	20.28	4.056
Input 2			9.4475		9.2065
Leverage Ratio					
Ratio	Weight	HUL	Total	Dabur India Ltd.	Total
Debt Equity	0.5	14.08	7.04	8.02	4.01
Interest Coverage	0.3	121.10	36.33	102.98	30.894
Equity Ratio	0.2	0.008	0.0016	0.0277	0.00554
Input 3			43.3716		34.9095
Economic Indicator					
Ratio	Weight	HUL	Total	Dabur India Ltd.	Total
EVA	1	51034	51034	1399	1399
Input 4					
Profitability Ratio					
Ratio	Weight	HUL	Total	Dabur India Ltd.	Total
Return on Assets	0.35	24.34	8.519	30.16	10.556
ROCE	0.22	21.68	4.7696	111.43	24.5146
Return on C.A	0.1	81.03	8.103	72.99	7.299
Return on Equity	0.18	50.50	9.09	10.88	1.9584
Operating profit to Sales	0.15	24.42	3.663	21.20	3.18
Output			34.1446		47.508

Now find out efficiency with the help of formula:

Hindustan Unilever Limited Company:

Input 1 + Input 2 + Input 3 + Input 4

51090.55

Output = 34.1446

Efficiency = output/Input

=34.1446/51090.55

= 0.000668

Dabur India Ltd. Company:

Input 1 + Input 2 + Input 3 + Input 4

1448.88

Output = 47.508

Efficiency = output/Input

=1448.88/47.508

= 0.0327

Company	Efficiency	Rank
Hindustan Unilever Ltd.	0.000668	2
Dabur India Ltd.	0.0327	1

Conclusion and Findings:

With the help of this study a stakeholder can easily identify the company which is more efficient and which company having comparatively less efficiency score according to DEA Model. Same way company also can know about the financial efficiency during study period. For this research paper an efficiency score of Hindustan Unilever Ltd. is 0.000668 and Dabur India Ltd. is 0.0327 in march 2022. The score of Dabur India Ltd. is highest in the year 2022. So, it stood at first position and score of Hindustan Unilever Ltd. is 0.000668 so it stood at 2nd position in the year 2022.

Limitations of the Study:

- Only 2 companies are selected for the study i.e. Hindustan Unilever Ltd. and Dabur India Ltd.
- Study period is only 1 year i.e. 2022

References:

1. Aradhana Gandhi, R. S. (2014). Efficiency Measurement of Indian Retailers using Data Envelopment Analysis. *International Journal of Retail and Distribution Management*, 500-520.
2. Babak Mazandarani, M. M. (2015). Evaluate the Financial Performance of Pharmaceutical Companies using Fuzzy DEA. *Journal of Data Envelopment Analysis and Decision Science*, 130-138.
3. Basso. A., F. S. (2001). Theory and Methodology A Data Envelopment Analysis Approach to measure the mutual fund performance. *European Journal of Operational Research*, 477-492.
4. Cristian Barra, R. Z. (2010). Measuring Teaching and research efficiency in higher education DEA: A Case study from the University of Salerno.
5. G.A., P. (2004). Performance Evaluation of Bond Mutual Fund Operating in Greece. *Managerial Finance*.
6. G.S. Beriba, B. P. (2011). Safety Performance Evaluation of Indian Organizations using DEA. *Benchmarking: An International Journal*.
7. Havang, T.-L. K.-N. (2006). Measuring Managerial Efficiency in non-life Insurance Companies: An Application of Data Envelopment Analysis. *Research Gate*.
8. Kr. Baidya, D. (2012). Multiple Aspects of Indian Efficiency through DEA Approach. 1-19.
9. Marli Theunissen, M. O. (2013). An Application of Data Envelopment Analysis to Benchmark CEO Remuneration: A South African Study. *The Journal of Applied Business Research*, 1509-1522.

10. Maryam Tabasi, M. N. (2019). Performance Evaluation Using Network DEA Approach with Game Theory under Mixed Grey-Fuzzy Uncertainty in Iran Khordo Company. *International Transaction Journal of Engineering, Management and Science & Technology*.
11. Zhao. X., W. a. (2011). Mutual Funds Performance evaluation based on endogenous benchmarks. *Expert System with Applications*, 3663-3670.
12. Telecky, M. (2017). Application of DEA Method to Evaluate Financial Health of Selected Transport Companies. *MATEC Web of Conference*.
13. Vanessa de Quadros Martins, C. A. (2018). Evaluation of Technical Efficiency of Brazilian Distribution Companies of Elecrical Energy through Data Envelopment Analysis. *Contaduria Administracion*, 1-18.
14. Shivanisinh. (2017). *DEA*. S P University.

Journal Details

Journal Title (in English Language)	Anvesak
Publication Language	English
Publisher	Sardar Patel Institute of Economic and Social Research
ISSN	0378-4568
E-ISSN	NA
Discipline	Social Science
Subject	Economics, Econometrics and Finance (all)
Focus Subject	Economics, Econometrics and Finance (all)
UGC-CARE coverage years	from June-2019 to Present



Madhya Pradesh Institute of Social Science Research, Ujjain

मध्य प्रदेश सामाजिक विज्ञान शोध संस्थान, उज्जैन

(An Institute of ICSSR, Ministry of Education, Govt. of India and Govt. of Madhya Pradesh)

CERTIFICATE OF PUBLICATION

This is to certified that the article entitled

**“A COMPARATIVE STUDY OF SELECTED FMCG COMPANIES OF INDIA WITH SPECIAL REFERENCE
TO DATA-ENVELOPMENT ANALYSIS MODEL”**

Authored By

Zala Sanjay K.

Research Scholar, Atmiya University-Rajkot

ज्ञान-विज्ञान विमुक्तये

UGC

Published in Vol. 30, No: 1, January 2025

Madhya Pradesh Journal of Social Sciences (ISSN: 0973-855X)

UGC-CARE List Group I

Impact Factor: 5.3

Editor-in-Chief

**“A COMPARATIVE STUDY OF SELECTED FMCG COMPANIES OF INDIA WITH
SPECIAL REFERENCE TO DATA-ENVELOPMENT ANALYSIS MODEL”**

Zala Sanjay K.

Research Scholar, Atmiya University-Rajkot

Dr.Divyarajsinh Zala

Research Supervisor, Atmiya University-Rajkot

Abstract:

Every commercial endeavor is conducted with the goal of generating the greatest amount of wealth and profit. For the purpose of maintaining their interest in the firm or business organization, all of its stakeholders will want to know if it will succeed in the future. Assessment of a company's performance is required before investing in that specific company.

So, in present research paper, researcher has selected 2 FMCG for the performance evaluation by using Data-Envelopment Analysis model. Data Analysis is measured as the main part of any research. In this research paper data analysis is done by using various statistical tools like averages, ratios and efficiency score by using Data-Envelopment Analysis Model. The period of the study is 5 years i.e. from 2019-20 to 2023-24. For this research paper an efficiency score of Varun Beverages Limited is 0.35108, 0.24050, 0.32587, 0.36775 and 0.34350. An efficiency score of Tata Consumer Product is 0.30728, 0.29534, 0.32904, 0.35751 and 0.52384 respectively during 2019-20 to 2023-24.

Key Words:

- Performance Evaluation,
- Efficiency,
- DEA Model,
- Score

Introduction:

All business organizations and corporations are run with the goal of producing a decent profit. All stakeholders, including shareholders, debt holders, preference shareholders, creditors, and investors in a company or business organization, want to know whether the organization will succeed in the future in order to maintain their interest in it. Forensic accounting is a type of investment accounting that examines a company's financial records for signs of fraud or distress. To remain competitive in today's market, firms or industries must regularly analyze their performance. We can determine the company's efficiency score by evaluating its routines.

DEA Model:

Ratio		Weight	Input/ Output
Liquidity Ratio	Current Ratio	0.50	Input-1
	Quick Ratio	0.30	
	Working Capital Turnover Ratio	0.20	
	Total	1	
Activity Ratio	Account Receivable Turnover Ratio	0.20	Input-2
	Inventory Turnover Ratio	0.25	
	Assets Turnover Ratio	0.35	
	Collection Period Ratio	0.20	
	Total	1	
Leverage Ratio	Debt Equity Ratio	0.50	Input-3
	Interest Coverage Ratio	0.30	
	Equity Ratio	0.20	
	Total	1	
Economic Indicator	EVA	1	Input-4
Profitability Ratio	Return on Assets (ROA)	0.35	Output
	Return on Capital Employed (ROCE)	0.22	
	Return on Current Assets	0.10	
	Return on Equity	0.18	
	Operating Profit to Sales	0.15	
	Total	1	

[Source: Reza Tehrani, M. R. (2012). A Model for Evaluating Financial Performance of Companies by Data Envelopment Analysis. *International Business Research Vol.5*, 8-16.]

Research Gap:

1. Study Period
2. Sample
3. Test

Title of the Study:

“A Comparative Study of Selected FMCG Companies of India with Special Reference to Data-Envelopment Analysis Model”

Review of Literature:

Cristian Barra & Roberto Zotti (2010) the study named "Measuring Teaching and Research Efficiency in Higher Education DEA." A case study from the University of Salerno was done to assess the efficiency, technicality, and scale of the Science and Technology, Humanity, and Social Science sectors. The study period lasted from 2005 to 2009. According to the Data Envelopment Analysis Model, the science and technology sectors were more efficient in terms of research than the humanities and social sciences.

Edirisinghe and Zhang (2010) in their research paper titled "Input/output selection in DEA under expert information, with application to financial markets," they examined a study on fundamental analysis of business firms using periodical financial data to determine an optimized fundamental empowerment index using the Data Envelopment Analysis method. The Data Envelopment Analysis Model was evaluated by over 800 commercial entities, including a sizable portion of the US stock market.

Kimiagari and Farhad (2006) The study "Development of a Model to Measure, Evaluate, and Rank the Financial Performance of Urban Water and Drainage Companies" introduced and assessed numerous

approaches for evaluating company performance. Finally, they proposed a paradigm called the Data Envelopment Analysis paradigm, which is both flexible and comparable.

Objectives of the Study:

1. To measure the Performance of Selected FMCG Company
2. To know the profitability of Selected FMCG Company
3. To measure efficiency score of Selected FMCG Company

Research Methodology

Hypothesis:

- H_0 = There is no significant difference between **Current Ratio** of Varun Beverages Ltd. and Tata Consumer Products
- H_1 = There is significant difference between **Current Ratio** of Varun Beverages Ltd. and Tata Consumer Products
- H_0 = There is no significant difference between **Quick Ratio** of Varun Beverages Ltd. and Tata Consumer Products
- H_1 = There is significant difference between **Quick Ratio** of Varun Beverages Ltd. and Tata Consumer Products
- H_0 = There is no significant difference between **Working Capital Ratio** of Varun Beverages Ltd. and Tata Consumer Products
- H_1 = There is significant difference between **Working Capital Ratio** of Varun Beverages Ltd. and Tata Consumer Products

Population / Universe of Study:

The universe of the study is all listed FMCG Companies which are listed in Bombay Stock Exchange and National Stock Exchange.

Sample Size:

From the whole population top 2 leading Companies i.e. Varun Beverages Ltd. and Tata Consumer Products are selected for the study which are listed in BSE.

Data Collection:

This study is based on secondary data collection so for which data is collected from the published annual reports of selected companies as well as websites and magazines.

Period of the Study:

The period of the study is five years i.e. from 2019-20 to 2023-24.

Tools and Techniques:

Data analysis is considered the primary aspect of any research. In this research data analysis is done using statistical tools like

- Averages,
- Ratios
 - ✓ Liquidity Ratio
 - ✓ Activity Ratio
 - ✓ Leverage Ratio
 - ✓ Economic Indicator
 - ✓ Profitability Ratio
- By using Data-Envelopment Analysis model

Data Analysis and Interpretation:

Varun Beverages Limited
Table Showing various Ratio of Varun Beverages Limited

Ratio	2019-20	2020-21	2021-22	2022-23	2023-24
Current Ratio	0.74	0.66	0.72	0.75	0.89
Quick Ratio	0.49	0.46	0.40	0.42	0.48
Working Capital Turnover Ratio	11.99	7.61	9.71	12.98	35.31
Account Receivable Turnover Ratio	28.40	20.68	30.35	48.99	43.85
Inventory Turnover Ratio	8.34	7.18	3.54	4.38	3.99
Assets Turnover Ratio	0.49	0.39	0.50	0.68	0.65
Collection Period Ratio	8.48	12.76	7.31	5.18	6.15
Debt Equity Ratio	32.28	31.22	25.07	31.37	33.98
Interest Coverage Ratio	3.24	1.81	5.43	11.97	10.81
Equity Ratio	3.45	3.48	4.78	5.87	4.64
Economic Value Added	4.11	5.94	6.16	8.43	13.09
Return on Assets (ROA)	10.85	5.44	9.29	16.68	18.61
Return on Capital Employed	20.30	14.45	19.12	30.64	33.61
Return on Current Assets	0.51	0.24	0.34	0.57	0.79
Return on Equity	3.15	1.56	1.95	2.84	4.01
Operating Profit to Sales	21.44	17.62	17.88	20.56	23.60

[Source: Computed from Data]

Tata Consumer Product
Table Showing various Ratio of Varun Beverages Limited

Ratio	2019-20	2020-21	2021-22	2022-23	2023-24
Current Ratio	3.77	2.75	2.56	2.43	0.83
Quick Ratio	2.61	1.75	1.73	1.67	0.41
Working Capital Turnover Ratio	2.59	2.91	3.32	3.23	16.05
Account Receivable Turnover Ratio	14.05	17.27	19.33	17.70	15.20
Inventory Turnover Ratio	6.19	5.08	2.38	2.31	2.31
Assets Turnover Ratio	0.39	0.37	0.38	0.38	0.38
Collection Period Ratio	20.15	13.12	12.97	14.60	17.77
Debt Equity Ratio	0.29	0.26	0.23	0.25	7.86
Interest Coverage Ratio	28.54	30.57	40.41	44.64	21.67
Equity Ratio	0.76	0.69	0.65	0.60	0.52
Economic Value Added	4.65	8.00	8.86	7.58	10.56
Return on Assets (ROA)	6.09	6.40	8.46	8.40	7.63
Return on Capital Employed	9.27	10.11	12.35	14.36	26.01
Return on Current Assets	0.25	0.22	0.31	0.29	0.46
Return on Equity	7.97	9.33	13.06	14.11	14.73
Operating Profit to Sales	14.13	12.84	14.00	15.49	15.91

[Source: Computed from Data]

Application of ANOVA

Current Ratio:

- H_0 = There is no significant difference between **Current Ratio** of Varun Beverages Ltd. and Tata Consumer Products
- H_1 = There is significant difference between **Current Ratio** of Varun Beverages Ltd. and Tata Consumer Products

Table Showing ANOVA Application on Current Ratio

Source of Variation	SS	DOF	MS	F	P-value	F crit
Between Groups	7.36164	1	7.36164	13.09795	0.006791	5.317655
Within Groups	4.49636	8	0.562045			
Total	11.858	9				

[Source: Computed from Data]

Interpretation:

Above table shows ANOVA application on current ratio. The result of ANOVA application shows that

calculated value of F is 13.09795 and tabulated value of F is 5.317655. so calculated value is more compare to tabulated value it means null hypothesis is rejected and alternate hypothesis is accepted.

Quick Ratio:

- H_0 = There is no significant difference between **Quick Ratio** of Varun Beverages Ltd. and Tata Consumer Products
- H_1 = There is significant difference between **Quick Ratio** of Varun Beverages Ltd. and Tata Consumer Products

Table Showing ANOVA Application on Quick Ratio

Source of Variation	SS	DOF	MS	F	P-value	F crit
Between Groups	3.50464	1	3.50464	11.30201	0.009905	5.317655
Within Groups	2.48072	8	0.31009			
Total	5.98536	9				

[Source: Computed from Data]

Interpretation:

Above table shows ANOVA application on quick ratio. The result of ANOVA application shows that calculated value of F is 11.30201 and tabulated value of F is 5.317655. so calculated value is more compare to tabulated value it means null hypothesis is rejected and alternate hypothesis is accepted.

Working Capital Ratio

- H_0 = There is no significant difference between **Working Capital Ratio** of Varun Beverages Ltd. and Tata Consumer Products
- H_1 = There is significant difference between **Working Capital Ratio** of Varun Beverages Ltd. and Tata Consumer Products

Table Showing ANOVA Application on Working Capital Ratio

Source of Variation	SS	DOF	MS	F	P-value	F crit
Between Groups	245.025	1	245.025	3.047609	0.119001	5.317655
Within Groups	643.1928	8	80.3991			
Total	888.2178	9				

[Source: Computed from Data]

Interpretation:

Above table shows ANOVA application on working capital ratio. The result of ANOVA application shows that calculated value of F is 3.047609 and tabulated value of F is 5.317655. so calculated value is less compare to tabulated value it means null hypothesis is accepted and alternate hypothesis is rejected.

DEA Model Application

Varun Beverages Limited

Table Showing DEA Application on Varun Beverages Limited

Weights	2019-20	2020-21	2021-22	2022-23	2023-24
0.5	0.37	0.33	0.36	0.38	0.45
0.3	0.15	0.14	0.12	0.13	0.14
0.2	2.40	1.52	1.94	2.60	7.06
1.00	2.91	1.99	2.42	3.10	7.65
0.2	5.68	4.14	6.07	9.80	8.77
0.25	2.09	1.80	0.89	1.10	1.00
0.35	0.17	0.14	0.17	0.24	0.23
0.20	1.70	2.55	1.46	1.04	1.23
1	9.63	8.62	8.59	12.17	11.23
0.5	16.14	15.61	12.54	15.68	16.99
0.3	0.97	0.54	1.63	3.59	3.24
0.2	0.69	0.70	0.96	1.17	0.93
1	17.80	16.85	15.12	20.45	21.16
1	4.11	5.94	6.16	8.43	13.09
0.35	3.80	1.91	3.25	5.84	6.51
0.22	4.47	3.18	4.21	6.74	7.39
0.1	0.05	0.02	0.03	0.06	0.08
0.18	0.57	0.28	0.35	0.51	0.72
0.15	3.22	2.64	2.68	3.08	3.54
1	12.10	8.03	10.52	16.23	18.25
Input	34.45	33.40	32.29	44.14	53.13
output	12.10	8.03	10.52	16.23	18.25
Efficiency	0.35108	0.24050	0.32587	0.36775	0.34350

[Source: Computed from Data]

Tata Consumer Products

Table Showing DEA Application on Tata Consumer Products

Weights	2019-20	2020-21	2021-22	2022-23	2023-24
0.5	1.89	1.38	1.28	1.21	0.42
0.3	0.78	0.52	0.52	0.50	0.12
0.2	0.52	0.58	0.66	0.65	-3.21
1.00	3.19	2.48	2.46	2.36	-2.67
0.2	2.81	3.45	3.87	3.54	3.04
0.25	1.55	1.27	0.60	0.58	0.58
0.35	0.14	0.13	0.13	0.13	0.13
0.20	4.03	2.62	2.59	2.92	3.55
1	8.52	7.48	7.19	7.17	7.31
0.5	0.15	0.13	0.12	0.13	3.93
0.3	8.56	9.17	12.12	13.39	6.50
0.2	0.15	0.14	0.13	0.12	0.10
1	8.86	9.44	12.37	13.64	10.53
1	4.65	8.00	8.86	7.58	10.56
0.35	2.13	2.24	2.96	2.94	2.67
0.22	2.04	2.22	2.72	3.16	5.72
0.1	0.02	0.02	0.03	0.03	0.05
0.18	1.43	1.68	2.35	2.54	2.65
0.15	2.12	1.93	2.10	2.32	2.39
1	7.75	8.09	10.16	10.99	13.48
Input	25.22	27.40	30.88	30.75	25.73
output	7.75	8.09	10.16	10.99	13.48
Efficiency	0.30728	0.29534	0.32904	0.35751	0.52384

[Source: Computed from Data]

Conclusion and Findings:

With the help of this study a stakeholder can easily identify the company which is more efficient and which company having comparatively less efficiency score according to DEA Model. Same way company also can know about the financial efficiency during study period. For this research paper an efficiency score of Varun Beverages Limited is 0.35108, 0.24050, 0.32587, 0.36775 and 0.34350. An efficiency score of Tata Consumer Product is 0.30728, 0.29534, 0.32904, 0.35751 and 0.52384

respectively during 2019-20 to 2023-24.

Limitations of the Study:

- Only 2 companies are selected for the study i.e. Varun Beverages Limited and Tata Consumer Products
- Study period is only 5 years i.e. from 2019-20 to 2023-24.

References:

1. Babak Mazandarani, M. M. (2015). Evaluate the Financial Performance of Pharmaceutical Companies using Fuzzy DEA. *Journal of Data Envelopment Analysis and Decision Science* , 130-138.
2. Basso. A., F. S. (2001). Theory and Methodology A Data Envelopment Analysis Approach to measure the mutual fund performance. *European Journal of Operational Research*, 477-492.
3. Cristian Barra, R. Z. (2010). Measuring Teaching and research efficiency in higher education DEA: A Case study from the University of Salerno.
4. G.A., P. (2004). Performance Evaluation of Bond Mutual Fund Operating in Greece. *Managerial Finance*.
5. G.S.Beriba, B. P. (2011). Safety Performance Evaluation of Indian Organizations using DEA. *Benchmarking: An International Journal*.
6. Havang, T.-L. K.-N. (2006). Measuring Managerial Efficiency in non-life Insurance Companies: An Application of Data Envelopment Analysis. *Research Gate*.
7. Kr.Baidya, D. (2012). Multiple Aspects of Indian Efficiency through DEA Approach. 1-19.
8. Marli Theunissen, M. O. (2013). An Application of Data Envelopment Analysis to Benchmark CEO Remuneration: A South African Study. *The Journal of Applied Business Research*, 1509-1522.
9. Maryam Tabasi, M. N. (2019). Performance Evaluation Using Network DEA Approach with Game Theory under Mixed Grey-Fuzzy Uncertainty in Iran Khordro Company. *International Transaction Journal of Engineering, Management and Science & Technology*.
10. Zhao. X., W. a. (2011). Mutual Funds Performance evaluation based on endogenous benchmarks. *Expert System with Applications*, 3663-3670.
11. Telecky, M. (2017). Application of DEA Method to Evaluate Financial Health of Selected Transport Companies. *MATEC Web of Conference*.
12. Vanessa de Quadros Martins, C. A. (2018). Evaluation of Technical Efficiency of Brazilian Distribution Companies of Electrical Energy through Data Envelopment Analysis. *Contaduria Administracion*, 1-18.